

**Penn Manor School District
Cafeteria
MONTHLY MANAGEMENT REPORT**

	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH
REVENUE									
Lunch									
Adult Sales	\$ -	\$ 1,250	\$ 7,224	\$ 8,608	\$ 8,275	\$ 6,565	\$ 7,567	\$ 6,937	\$ 7,139
Ala Carte Sales	\$ -	\$ 9,066	\$ 40,923	\$ 44,402	\$ 37,856	\$ 29,626	\$ 39,595	\$ 36,531	\$ 37,264
Lunch, Federal	\$ -	\$ 4,423	\$ 25,275	\$ 30,220	\$ 26,668	\$ 21,748	\$ 28,523	\$ 26,948	\$ 27,517
Lunch, State	\$ -	\$ 1,147	\$ 6,035	\$ 7,059	\$ 6,195	\$ 5,038	\$ 6,583	\$ 6,063	\$ 6,300
Tickets, Elem	\$ 60	\$ 1,224	\$ 23,253	\$ 28,499	\$ 25,765	\$ 20,623	\$ 28,790	\$ 26,065	\$ 26,780
Tickets, Red	\$ -	\$ (45)	\$ 1,722	\$ 1,754	\$ 1,736	\$ 1,348	\$ 1,736	\$ 1,486	\$ 1,608
Tickets, Sec	\$ -	\$ (4,911)	\$ 11,901	\$ 10,928	\$ 9,595	\$ 7,396	\$ 9,437	\$ 8,912	\$ 8,972
TypeA Elem	\$ -	\$ 4,069	\$ 15,678	\$ 16,283	\$ 14,727	\$ 12,076	\$ 15,281	\$ 13,952	\$ 13,862
TypeA Sec	\$ -	\$ 2,844	\$ 14,637	\$ 17,707	\$ 15,960	\$ 11,990	\$ 14,969	\$ 14,445	\$ 15,281
TypeA Sec (A)	\$ -	\$ 1,397	\$ 5,247	\$ 6,532	\$ 5,112	\$ 3,825	\$ 5,245	\$ 4,649	\$ 4,507
TypeA Sec (C)	\$ -	\$ 2,205	\$ 8,760	\$ 9,193	\$ 7,790	\$ 6,448	\$ 8,398	\$ 7,398	\$ 7,463
Total Lunch Revenue	\$ 60	\$ 22,669	\$ 160,654	\$ 181,185	\$ 159,677	\$ 126,682	\$ 166,123	\$ 153,384	\$ 156,693
Breakfast									
Brkfst, Adult	\$ -	\$ 6	\$ 63	\$ 90	\$ 88	\$ 41	\$ 40	\$ 52	\$ 68
Brkfst, Alacart	\$ -	\$ 171	\$ 1,115	\$ 1,379	\$ 1,423	\$ 927	\$ 1,000	\$ 925	\$ 1,229
Brkfst, Elem	\$ -	\$ 103	\$ 670	\$ 916	\$ 822	\$ 642	\$ 788	\$ 846	\$ 816
Brkfst, Federal	\$ -	\$ 251	\$ 2,225	\$ 2,811	\$ 2,643	\$ 2,193	\$ 2,872	\$ 2,928	\$ 3,089
Brkfst, Reduced	\$ -	\$ (10)	\$ 117	\$ 173	\$ 138	\$ 144	\$ 163	\$ 139	\$ 151
Brkfst, Sec	\$ -	\$ 172	\$ 1,299	\$ 1,873	\$ 1,793	\$ 1,453	\$ 1,704	\$ 1,560	\$ 1,824
Brkfst, State	\$ -	\$ 49	\$ 394	\$ 534	\$ 500	\$ 408	\$ 513	\$ 507	\$ 543
Brkfst, Tkts Pd	\$ -	\$ (75)	\$ 144	\$ 170	\$ 271	\$ 227	\$ 303	\$ 227	\$ 218
Total Breakfast Revenue	\$ -	\$ 667	\$ 6,027	\$ 7,946	\$ 7,676	\$ 6,034	\$ 7,383	\$ 7,185	\$ 7,938
Other Revenue									
Interest Income	\$ 528	\$ 372	\$ 115	\$ 124	\$ 155	\$ 230	\$ 260	\$ 168	\$ 344
Misc Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Inc	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Over-Short	\$ -	\$ 8	\$ 18	\$ 20	\$ 13	\$ 8	\$ 8	\$ 20	\$ (89)
Special Events	\$ 532	\$ 4,557	\$ 1,380	\$ 3,974	\$ 2,633	\$ 5,747	\$ 3,649	\$ 1,714	\$ 1,774
Surplus Sale	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Social Security Reimbursement	\$ 760	\$ 794	\$ 847	\$ 929	\$ 878	\$ 823	\$ 894	\$ 786	\$ 837
Retirement Reimbursement	\$ 108	\$ 113	\$ 121	\$ 132	\$ 125	\$ 117	\$ 127	\$ 112	\$ 119
Vending Mach	\$ -	\$ 173	\$ 1,164	\$ 1,879	\$ 2,477	\$ 4,017	\$ 1,894	\$ 3,774	\$ 1,649
Total Other Revenue	\$ 1,928	\$ 6,017	\$ 3,645	\$ 7,058	\$ 6,282	\$ 10,942	\$ 6,832	\$ 6,573	\$ 4,635
TOTAL REVENUE	\$ 1,988	\$ 29,353	\$ 170,326	\$ 196,189	\$ 173,635	\$ 143,658	\$ 180,338	\$ 167,142	\$ 169,265

EXPENSE

Salaries									
Salaries	\$ 39,727	\$ 41,533	\$ 44,297	\$ 48,569	\$ 45,923	\$ 43,034	\$ 46,750	\$ 41,094	\$ 43,783
Total Salaries	\$ 39,727	\$ 41,533	\$ 44,297	\$ 48,569	\$ 45,923	\$ 43,034	\$ 46,750	\$ 41,094	\$ 43,783
Benefits									
Dental	\$ -	\$ 1,528	\$ 1,310	\$ 664	\$ 405	\$ 664	\$ 640	\$ 664	\$ 1,328
FICA	\$ 1,520	\$ 1,589	\$ 1,694	\$ 1,858	\$ 1,757	\$ 1,646	\$ 1,788	\$ 1,572	\$ 1,675
Health Care FD	\$ 663	\$ -	\$ 75	\$ 257	\$ 210	\$ 63	\$ -	\$ -	\$ -
Health Insur	\$ -	\$ 71,072	\$ 8,639	\$ 4,736	\$ -	\$ 169	\$ (237)	\$ 193	\$ 475
Income Prot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Life Insur	\$ -	\$ -	\$ 117	\$ 113	\$ -	\$ 626	\$ -	\$ 59	\$ 117
Retirement	\$ 217	\$ 226	\$ 241	\$ 265	\$ 250	\$ 235	\$ 255	\$ 224	\$ 239

**Penn Manor School District
Cafeteria
MONTHLY MANAGEMENT REPORT**

	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH
Unemployment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Workers Comp	\$ -	\$ -	\$ 888	\$ 1,265	\$ -	\$ -	\$ -	\$ -	\$ -
Total Benefits	\$ 2,399	\$ 74,415	\$ 12,965	\$ 9,157	\$ 2,622	\$ 3,403	\$ 2,446	\$ 2,712	\$ 3,834
Food									
Bread	\$ 316	\$ -	\$ 1,480	\$ 3,027	\$ 380	\$ 3,828	\$ 4,803	\$ 626	\$ 4,414
Commodities Processing	\$ -	\$ -	\$ 941	\$ -	\$ -	\$ 2,590	\$ 558	\$ 2,787	\$ 7,368
Commodities Storage	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Commodities Delivery	\$ -	\$ -	\$ -	\$ 137	\$ -	\$ 195	\$ 274	\$ 216	\$ 617
Food	\$ 44	\$ 1,243	\$ 50,510	\$ 52,664	\$ 43,815	\$ 67,328	\$ 90,384	\$ 54,809	\$ 74,445
Ice Cream	\$ 55	\$ (97)	\$ 1,314	\$ 1,988	\$ -	\$ 2,490	\$ 1,748	\$ 945	\$ 2,189
Milk	\$ 2,696	\$ 242	\$ 5,594	\$ 16,476	\$ -	\$ 19,101	\$ 17,277	\$ 12,869	\$ 17,789
Fresh Fruits & Vegetables	\$ -	\$ 16	\$ 4,937	\$ 3,868	\$ -	\$ 8,249	\$ 4,936	\$ 3,981	\$ 6,383
Total Food	\$ 3,110	\$ 1,404	\$ 64,777	\$ 78,159	\$ 44,195	\$ 103,781	\$ 119,979	\$ 76,234	\$ 113,205
Non-Food									
Phone	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Printing & Advertising	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cleaning Supplies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Equipment	\$ -	\$ -	\$ -	\$ -	\$ 2,205	\$ 2,000	\$ -	\$ -	\$ -
Extermination	\$ -	\$ 325	\$ 190	\$ 206	\$ 190	\$ -	\$ 190	\$ 190	\$ 570
Non-Food Supply	\$ 912	\$ 5,341	\$ 11,642	\$ 3,864	\$ 3,013	\$ 5,258	\$ 4,950	\$ 2,733	\$ 11,993
Paper Supplies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Rental Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Repairs-Maintenance	\$ 832	\$ 2,902	\$ 713	\$ 1,687	\$ 540	\$ 1,668	\$ 4,208	\$ 40	\$ 4,876
Testing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Trash Removal	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 64	\$ -	\$ -	\$ -
Total Non-Food	\$ 1,745	\$ 8,568	\$ 12,545	\$ 5,757	\$ 5,949	\$ 8,989	\$ 9,348	\$ 2,963	\$ 17,439
Other Expense									
Bank Charge	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Change	\$ -	\$ 600	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Conference	\$ -	\$ -	\$ 777	\$ -	\$ -	\$ -	\$ -	\$ 125	\$ -
License	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Memberships	\$ -	\$ -	\$ -	\$ 81	\$ 200	\$ -	\$ -	\$ -	\$ -
Misc Expense	\$ -	\$ -	\$ -	\$ 24	\$ 14	\$ 21	\$ 38	\$ 48	\$ 60
NSF Check	\$ (20)	\$ (4)	\$ (52)	\$ 12	\$ (4)	\$ (64)	\$ (60)	\$ 8	\$ (12)
Subscriptions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Travel	\$ -	\$ 517	\$ 142	\$ -	\$ 201	\$ -	\$ 171	\$ 52	\$ 152
Void	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Other Expense	\$ (20)	\$ 1,113	\$ 868	\$ 117	\$ 410	\$ (43)	\$ 149	\$ 233	\$ 200
TOTAL EXPENSE	\$ 46,960	\$ 127,032	\$ 135,452	\$ 141,759	\$ 99,099	\$ 159,164	\$ 178,672	\$ 123,237	\$ 178,460
NET INCOME	\$ (44,972)	\$ (97,680)	\$ 34,875	\$ 54,430	\$ 74,536	\$ (15,506)	\$ 1,666	\$ 43,905	\$ (9,195)
CUMULATIVE	\$ (44,972)	\$ (142,652)	\$ (107,778)	\$ (53,348)	\$ 21,188	\$ 5,683	\$ 7,349	\$ 51,254	\$ 42,059

Total Type "A" Meal Count

Central Manor	-	1,087	5,858	6,873	6,206	5,181	6,847	6,103	6,229
---------------	---	-------	-------	-------	-------	-------	-------	-------	-------

Penn Manor School District
 Cafeteria
 MONTHLY MANAGEMENT REPORT

	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH
Conestoga	-	614	3,294	3,850	3,348	2,740	3,681	3,308	3,444
Eshleman	-	650	3,304	3,947	3,539	2,959	3,940	3,504	3,176
Hambright	-	1,025	5,485	6,309	5,453	4,514	6,005	5,585	5,499
Letort	-	-	-	-	-	-	-	-	-
Martic	-	947	4,986	5,677	5,031	4,218	5,539	5,071	4,960
Pequea	-	815	4,611	5,224	4,686	3,952	5,438	4,984	5,272
Marticville Middle School	-	1,374	6,606	7,512	6,531	5,249	6,632	6,145	6,096
Manor Middle School	-	1,127	5,892	6,812	5,968	4,666	6,031	5,616	5,354
High School	-	2,448	12,887	15,670	13,537	10,649	13,510	12,757	13,487
Total	-	10,087	52,923	61,874	54,299	44,128	57,623	53,073	53,517
Budgeted Labor Hours per Day									
Central Manor	-	18.75	18.75	18.75	18.75	18.75	18.75	18.75	18.75
Conestoga	-	16.50	16.50	16.50	16.50	16.50	16.50	16.50	16.50
Eshleman	-	15.00	15.00	15.00	14.00	14.00	14.00	14.00	14.00
Hambright	-	18.25	18.25	18.25	18.25	18.25	18.25	18.25	18.25
Letort	-	-	-	-	-	-	-	-	-
Martic	-	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00
Pequea	-	16.25	16.25	16.25	16.25	16.25	16.25	16.25	16.25
Marticville Middle School	-	27.25	27.25	27.25	27.25	27.25	27.25	27.25	27.25
Manor Middle School	-	30.50	30.50	30.50	30.50	30.50	30.50	30.50	30.50
High School	-	95.25	95.25	95.25	95.25	95.25	95.25	92.25	95.25
Total	-	254.75	254.75	254.75	253.75	253.75	253.75	250.75	253.75
Average Meals per Labor Hour ((Type "A" Meals + (Ala Carte Sales \$\$ / 1.75) + (Adult Sales \$\$ / 2.75)) / Budgeted Labor Hours per Day									
Central Manor	-	17.23	20.34	21.81	22.87	22.93	22.45	22.38	22.93
Conestoga	-	10.54	12.85	13.09	13.32	13.67	13.02	13.00	13.57
Eshleman	-	12.26	13.13	13.95	15.75	15.69	15.53	15.40	13.98
Hambright	-	15.99	18.60	19.65	19.97	19.91	19.68	20.70	20.71
Letort	-	-	-	-	-	-	-	-	-
Martic	-	17.62	20.12	20.83	21.80	21.41	21.09	21.40	21.27
Pequea	-	14.86	17.81	18.63	18.91	19.18	19.75	20.16	20.80
Marticville Middle School	-	14.73	14.87	15.08	15.07	15.18	15.50	15.14	15.08
Manor Middle School	-	17.62	18.04	18.13	17.29	17.15	17.59	17.09	17.06
High School	-	14.95	15.93	17.01	16.53	16.72	16.98	16.69	17.62
Average	-	15.09	16.85	17.58	17.95	17.98	17.95	18.00	18.11
Average Type "A" Meals									
Central Manor	-	272	308	327	345	345	342	339	346
Conestoga	-	154	173	183	186	189	184	184	191
Eshleman	-	163	174	188	197	197	197	195	176
Hambright	-	256	289	300	303	301	300	310	306
Letort	-	-	-	-	-	-	-	-	-
Martic	-	237	262	270	280	281	277	282	276
Pequea	-	204	243	249	260	264	272	277	293
Marticville Middle School	-	344	348	358	353	350	349	341	339
Manor Middle School	-	282	310	324	323	311	317	312	297
High School	-	612	678	746	713	710	711	709	749
Total	-	2,522	2,786	2,946	2,958	2,948	2,950	2,949	2,973
Building Enrollment less Kindergarten less LCCTC adjustment									
Central Manor	-	427	431	431	431	431	431	436	436
Conestoga	-	261	260	260	259	259	259	259	259

**Penn Manor School District
Cafeteria
MONTHLY MANAGEMENT REPORT**

	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH
Eshleman	-	283	283	283	283	283	283	266	266
Hambright	-	394	388	388	386	386	386	392	392
Letort	-	-	-	-	-	-	-	-	-
Martic	-	388	382	382	381	381	381	376	376
Pequea	-	394	393	393	391	391	391	392	392
Marticville Middle School	-	498	505	505	500	500	500	501	501
Manor Middle School	-	674	663	663	663	663	663	654	654
High School	-	1,485	1,572	1,572	1,580	1,580	1,580	1,580	1,580
Total	-	4,804	4,877	4,877	4,874	4,874	4,874	4,856	4,856

Participation

Average Type "A" Meals / (Enrollment x 93%)

Central Manor	0.0%	68.4%	76.9%	81.7%	86.0%	86.2%	85.4%	83.6%	85.4%
Conestoga	0.0%	63.2%	71.7%	75.8%	77.2%	78.5%	76.4%	76.3%	79.4%
Eshleman	0.0%	61.7%	66.1%	71.4%	74.7%	75.0%	74.9%	78.7%	71.3%
Hambright	0.0%	69.9%	80.0%	83.3%	84.4%	83.8%	83.7%	85.1%	83.8%
Letort	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Martic	0.0%	65.6%	73.9%	76.1%	78.9%	79.4%	78.2%	80.6%	78.8%
Pequea	0.0%	55.6%	66.4%	68.1%	71.6%	72.5%	74.8%	76.0%	80.3%
Marticville Middle School	0.0%	74.2%	74.0%	76.2%	75.9%	75.2%	75.1%	73.3%	72.7%
Manor Middle School	0.0%	45.0%	50.3%	52.6%	52.3%	50.5%	51.5%	51.3%	48.9%
High School	0.0%	44.3%	46.4%	51.0%	48.5%	48.3%	48.4%	48.2%	51.0%
Average	0.0%	52.5%	57.1%	60.4%	60.7%	60.5%	60.5%	60.7%	61.2%